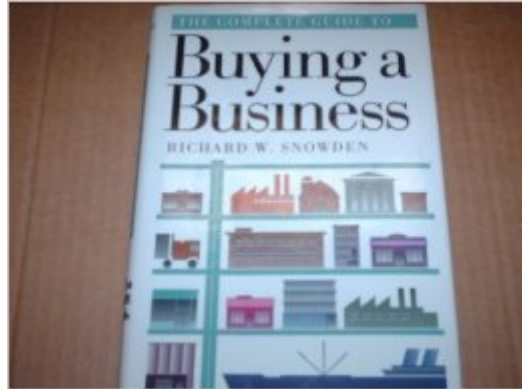


The book was found

# Complete Guide To Buying A Business



## Synopsis

A step-by-step guide to acquiring a profitable, affordable and suitable business. This hands-on guide helps potential buyers decide whether or not business ownership is right for them and provides a blueprint for finding the right business to buy. Complete with case studies, exercises, worksheets and a detailed action plan, the book shows readers how to: match their knowledge, skills and temperament with the right business; research potential acquisitions; calculate the sale price; negotiate the deal; work with accountants, lawyers and other advisers. Finding the right business is an achievable goal. This book provides an approved roadmap for those aspiring owners who are willing to do the legwork before enjoying the rewards.

## Book Information

Hardcover: 224 pages

Publisher: AMACOM (November 15, 1993)

Language: English

ISBN-10: 0814451586

ISBN-13: 978-0814451588

Product Dimensions: 1.2 x 6.2 x 9.2 inches

Shipping Weight: 1.2 pounds

Average Customer Review: 5.0 out of 5 stars [See all reviews](#) (2 customer reviews)

Best Sellers Rank: #1,433,783 in Books (See Top 100 in Books) #317 in [Books > Business & Money > Management & Leadership > Consolidation & Merger](#) #16098 in [Books > Business & Money > Small Business & Entrepreneurship](#)

## Customer Reviews

After reading book after book about buying business from library and book store, this book still remain my major guide of buying a business. Originally, I borrow this book from library but after renew two times and return the book and later borrow it again, then I finally realize how valuable this book is. Finally, I bought a copy from . The author gave very good advices and even provide examples later become my standard model to compare against the business I am going to buy. No B.S. is why this book stand out.

Excellent Customer Service. I certainly got more than I bargained for. Thank you!

[Download to continue reading...](#)

Business Plan: Business Tips How to Start Your Own Business, Make Business Plan and Manage Money (business tools, business concepts, financial freedom, ... making money, business planning Book 1) eBay: The Ultimate Step-By-Step Beginners Guide to Sell on eBay and Build a Successful Business Empire From Scratch (eBay, eBay Selling, eBay Business, Dropshipping, eBay Buying, Online Business) Nolo's Essential Guide to Buying Your First Home (Nolo's Essential Guide to Buying Your First House) Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) BUSINESS PLAN: Business Plan Writing Guide, Learn The Secrets Of Writing A Profitable, Sustainable And Successful Business Plan ! -business plan template, business plan guide - Complete Idiot's Guide to Online Buying and Selling a Home (Complete Idiot's Guide) Complete Guide to Buying a Business Franchising 101: The Complete Guide to Evaluating, Buying and Growing Your Franchise Business Photography Business Box Set: Master the Art of Wedding Photography and Start Your Own Business (business photography, business photography, starting photography business) eBay: Find All You Need To Sell on eBay and Build a Profitable Business From Scratch, Step-By-Step (eBay, eBay Selling, eBay Business, Dropshipping, eBay Buying, Selling on eBay) Rich Dad Advisors: Buying and Selling a Business: How You Can Win in the Business Quadrant (Rich Dad's Advisors (Audio)) Fish: The Complete Guide to Buying and Cooking Bengal Cats and Kittens: Complete Owner's Guide to Bengal Cat and Kitten Care: Personality, temperament, breeding, training, health, diet, life expectancy, buying, cost, and more facts Persian Cats - The Complete Owners Guide from Kitten to Old Age. Buying, Caring For, Grooming, Health, Training and Understanding Your Persian Cat. Savannah Cats and Kittens: Complete Owner's Guide to Savannah Cat & Kitten Care: Personality, temperament, breeding, training, health, diet, life expectancy, buying, cost, and more facts Persian Cats: The Complete Guide to Own Your Lovely Persian Cat.(Breeding, Caring for, Rescue, Buying, Training, Understanding) The Media Handbook: A Complete Guide to Advertising Media Selection, Planning, Research, and Buying (Routledge Communication Series) The Complete Guide to Buying and Selling Apartment Buildings The Complete Guide to Buying and Selling at Auction Technology Acquisition: Buying the Future of Your Business

[Dmca](#)